

PRESS RELEASE

NMG Benefits' Acquisition of Cedar Employee Benefits

The Hollard Insurance Group, South Africa's largest independent insurer, today announced the disposal of its stake in Cedar Employee Benefits to NMG Benefits, the South African arm of the international NMG Group.

NMG's CEO, Jacky Mathekga is delighted with the outcome and said, "Cedar is a profitable and very well managed employee benefits business that provides valuable services to retirement fund and healthcare clients throughout South Africa. I look forward to welcoming the Cedar management and all its employees into NMG, and to working together for the benefit of all our customers."

The combined NMG Benefits and Cedar businesses will have over 1,000 corporate clients, with some 450 staff looking after around R200 billion in retirement fund assets. This makes NMG the second largest employee benefit operation in the southern hemisphere.

While Hollard's announcement that it would dispose of Cedar attracted significant interest, the group chose a structured transaction with NMG to achieve its strategic objectives of facilitating transformation and encouraging the development of Black industrialists on the disposal of assets. The structure sees Hollard providing Mathekga with funding to enable his acquisition of a larger stake in the business.

Says Hollard CEO Saks Ntombela, "We acquired the Cedar business as part of the larger R1.8 billion Regent transaction. However, the Cedar offering is not core to our business strategy, so we decided to dispose of our stake in a way that balanced our transformation objectives with financial impact. Our shareholders strongly supported this approach and we look forward to seeing NMG continue to grow and thrive under Jacky's leadership".

About Hollard Insurance Group

- The Hollard Insurance Group includes the Hollard Insurance Company, Hollard Life Assurance Company, and Hollard Investment Managers.
- Established in 1980, the Group provides short-term and life insurance as well as investment products to a diverse customer base including individual consumers, commercial entities, and corporate clients. It ranks among a growing number of companies advocating an inclusive growth model, measuring its social dividends aside its shareholder contributions.
- Since inception, partnership has been at the heart of its business model, with the group today boasting over 100 ventures across the insurance value chain. Each one demonstrates the Hollard belief that there is always a better way.

- Headquartered in the historic Villa Arcadia in Parktown, Johannesburg, the group serves over 6 million policyholders and is involved in insurance businesses in 18 countries across four continents.
- As of March 2018, The Hollard Insurance Group is operational across 7 African markets; South Africa, Botswana, Namibia, Mozambique, Ghana, Lesotho, and Zambia.

About NMG Benefits

- NMG Benefits provides clients with unbiased and professional advice on the provision and management of employee medical, life and disability insurance, and retirement solutions.
- NMG's approach is to help corporate clients take a holistic view of their employee benefits programme to ensure that the 'common contract' between the employer and the employee encourages greater productivity and loyalty, while at the same time protecting the future financial security of the business.
- NMG provides advice to many blue chip corporations and looks after the employee benefit requirements of more than 200,000 of corporate staff members and their families.

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